

Windstream Services, LLC
4005 Rodney Parham Road
Little Rock, AR 72212



Windstream Demonstrated Experience

Empower Rural Iowa (Capital Projects Fund)– NOFA #008

Windstream is a privately held communications and software company. Windstream offers managed communications services, including Software Defined Wide-Area Networking (SD-WAN) and Unified Communications as a Service (UCaaS), and high-capacity bandwidth and transport services to businesses across the U.S. The company also provides premium broadband, entertainment and security services through an enhanced fiber network to consumers and small and midsize businesses primarily in rural areas in 18 states. The company has annual revenues of about \$4 billion and has approximately 11,000 employees.

Windstream formed through the spinoff of Alltel Corp.'s wireline business and merger with VALOR Communications Group in 2006. In 2010, Windstream acquired Iowa Telecommunications Services, Inc., which provided communications services to customers in Iowa and Minnesota. Today, Windstream provides broadband and phone services to more than 4 million locations in 18 states: Alabama, Arkansas, Florida, Georgia, Iowa, Kentucky, Minnesota, Mississippi, Missouri, Nebraska, New Mexico, New Mexico, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, South Carolina and Texas.

Windstream is investing \$2 billion through a multi-year network modernization program to expand access to fiber internet service. In Iowa, Windstream has made more than \$150 million in capital investments since 2020, primarily to expand fiber access in the state. In March 2020, Windstream was awarded \$10.1 million through the Empower Rural Broadband Grant Program for fiber broadband expansion to deliver symmetrical 100 Mbps internet service to more than 2,300 locations in 10 Iowa counties. Windstream is investing \$8.7 million of its own capital to complete the project.

As of June 30, 2020, 1.5 million locations have access to our fiber network across our 18-state footprint. Additionally, Windstream is now the largest 8 Gbps internet provider, serving more markets than any other provider. This ultra-fast 8 Gig network is now available to more than 400,000 households across our 18-state footprint.